# Master Secured Commercial Loan Contract Terms and Conditions

## JOHN DEERE FINANCIAL

#### What we lend and when

- 1.1 We agree to lend to you each amount of credit when you request it (subject to the loan) by making the payments set out in the loan schedule
- 1.2 We only have to lend an amount of credit under any loan if, for that
  - a) we receive in a form satisfactory to us each security and related document; and
  - b) we receive in a form satisfactory to us:
    - i) evidence of insurance; and
    - ii) a valuation; and
    - iii) any document or information we request; and
    - iv) a solicitor's certificate of independent advice for you and each security provider; and
    - a certificate of financial advice from a financial adviser for you and each security provider; and
    - vi) a direct debit authority for *your* repayments from an account with a financial institution *we* approve; and
  - you have paid all credit fees and charges which are due; and
  - there is no material adverse change in the financial position of you or a security provider; and
  - no security is withdrawn or unenforceable and neither you nor a security provider have withdrawn from a security; and
  - f) there is no claim over property secured by a security; and
  - g) there is no default under this master loan agreement, any loan or a security;
  - h) the purpose of the loan you advised us has not changed; and
  - i) if you or a security provider act as trustee, we have received in a form satisfactory to us:
    - i) a legal opinion that the trustee's obligations, the *loan* and any *security* are valid and enforceable against the trust
      - a copy of the signed and stamped deed containing all the terms of the trust certified by the trustee or a director or secretary of the trustee as being true and up-to-date.
- 1.3 Unless *we* agree, *you* may only borrow a *loan* at one time (in other words, *you* may not borrow progressively).

#### 2. Interest rate options

#### The applicable annual percentage rate

The annual percentage rate at which you will be charged interest under a loan is as described in the loan schedule. However, unless you have entered into a guaranteed interest rate loan with us, we may change the annual percentage rate at any time prior to our acceptance of your offer (as described in the loan schedule).

#### 3. Interest charges

#### How we calculate interest charges

- 3.1 We calculate interest charges daily by applying the daily percentage rate to the balance owing on your loan account (excluding default interest in 3.3 and fees and charges in 5.1) at the end of each day.
  3.2 Subject to any interest free period, interest charges accrue monthly
- 3.2 Subject to any interest free period, interest charges accrue monthly from and including the settlement date and are debited as set out in 3.5.

#### **Default interest charges**

- Any amount, including credit fees and charges, not paid within seven days of the due date (assuming you are not already in default) will accrue default interest at the default rate from the due date. If you are already in default when a further amount becomes due, the seven day grace period will not apply.
- 3.4 We calculate default interest charges by applying the daily default rate to the overdue amount at the end of each day it is unpaid. The daily default rate is the default rate divided by 365. Default interest charges are debited as set out in 3.5.

#### When we debit interest charges

3.5 Subject to any *interest free period*, we debit interest charges to your loan account on the same day of each month as the first due date of repayment described in the loan schedule, or such other day of the month as we agree from time to time, and on the day you pay the total amount owing in full. If that date is the 29th, 30th, or 31st of a month that does not have that date, we debit on the last day of that month.

#### Changes

3.6

- Unless this master loan agreement or any loan provides otherwise, we may change any part of this master loan agreement or any loan, including:
  - a) how we calculate, and how often we debit, interest charges; or
  - b) the default rate; or
- the amount of total interest charges, the amount, number, frequency or timing of repayments; or
- d) the amount, frequency or timing of fees and charges; or
- e) introducing new fees or charges.

We will give you reasonable notice in writing of the change before it takes effect. You may end your loan within the notice period without incurring an early termination fee.

#### 4. Repayments

#### What you must pay

- 4.1 You must pay the amount of credit and all interest charges and any other credit fees and charges by the end of the *loan* term.
- 4.2 The repayments in the *loan schedule* are calculated using the *annual percentage rate*.
- 4.3 We will credit you with repayments on the day we receive them and process them as soon as practicable.
- 4.4 If a repayment date is not a *business day* the repayment is due on the next *business day*.
- 4.5 The dates for *your* repayments are as described in the *loan schedule*. The date of *your* first repayment does not change even if there is less than one month between the *settlement date* and the date specified for *your* first repayment.

#### Changes to repayments

- 4.6 Debits or credits to your loan account that we have not taken into account to calculate the amount of your repayments described in the loan schedule may have the effect of changing the amount of your repayments.
- 4.7 The last repayment may be different as it equals the *total amount* owing on the last day of the *loan* term.

#### How you must make repayments

4.8 You must make repayments by direct debit or transfer to an account we nominate. Once paid, these amounts are not refundable.

#### Fees and charges

- 5.1 You must pay us when we ask:
  - a) all credit fees and charges payable under this master loan agreement or any loan; and
  - all stamp and other duties (whether or not you are primarily liable for them) required by law and any fees, taxes, charges, interest, penalties, fines and expenses in relation to this master loan agreement, any loan or a security or any transaction contemplated by them; and
  - our costs and expenses in enforcing, attempting to enforce or taking any action under this master loan agreement, any loan or a security; and
  - an amount equal to the consideration payable for the supply multiplied by the prevailing GST rate, if we reasonably decide that we are liable to pay GST on a supply made in connection with this master loan agreement, any loan or any transactions arising out of this master loan agreement, any loan or a security; and
  - any increase in our costs in observing our obligations under this master loan agreement or any loan, as a direct or indirect result of a GST.
- 5.2 You authorise us to debit these amounts to any of your loan accounts to which these amounts relate on or after, the earlier of, the date we pay them or the date they become due.
- 5.3 You may be charged credit fees and charges during any loan term. These credit fees and charges include fees and charges for arrears in repayments, dishonoured repayments, release or assignment of securities, early termination fees, variation fees and statement production fees. Full particulars of all of our credit fees and charges may be obtained by contacting us.

#### Prepayment

6.1 You may pay the total amount owing at any time. If you pay part of the total amount owing, you must still pay your repayments under the relevant loan and any other loan under this master loan agreement.

#### Early termination fee

6.2 If a loan ends before the end of the loan term, you must pay us, when we ask, an early termination fee. The amount of any early termination fee will be notified to you when the loan ends. You can contact us to ask if an early termination fee applies, and the amount of the fee, before you end the loan. The early termination fee will be no greater than our liability, loss or expense arising from the master loan agreement ending before the loan term.

#### 7. Declarations

- 7.1 When you sign this master loan agreement, and each time a loan schedule is signed, you declare that:
  - a) you are not an undischarged bankrupt or insolvent nor have you assigned your estate or entered into any arrangement or composition for the benefit of creditors; and
  - b) you are not in default under any law, obligation to, or arrangement with any person which could have a material

- adverse effect on your ability to perform your obligations in this master loan agreement, a loan or a security; and
- if you enter into this master loan agreement or a loan as a trustee, you do so with authority as validly appointed sole trustee, you are bound as trustee and in your own capacity, no action has been taken to remove you, appoint an additional trustee or terminate the trust, this master loan agreement is for the benefit of the trust, the trust is validly constituted, you have authority to perform *your* obligations under this *master loan* agreement and will be fully indemnified out of the trust assets for those obligations. The rights of the beneficiaries rank after our rights to the trust property including the property; and
- this master loan agreement and each loan will bind you as trustee of the trust and in your own capacity; and
- e) you own the property or are in the process of becoming the owner: and
- you have told us about all rights that affect, are proposed or are likely to affect the property; and
- all information you have given us is correct and not misleading; g)
- h) you have not withheld any information which might have caused us not to enter into this master loan agreement or a loan; and
- you have paid or will pay immediately after signing a loan any amounts owing which could affect the *property*.
- You agree to ensure that, without our consent, nothing happens that would prevent you truthfully repeating these declarations and that 7.2 you will notify us immediately in the event that you cannot truthfully repeat these declarations at any time.
- If you are in default 8.

#### When are you in default?

- You are in default if: 8.1
  - you do not pay all amounts due under any loan on time; or
  - you do not comply with any material clause of this master loan agreement or any loan; or
  - information given to us under or about this master loan c) agreement, any loan or a security is materially incorrect or misleading; or
  - we reasonably believe you or any person has acted fraudulently in connection with this master loan agreement, any loan or a security; or
  - you or a security provider default under a security, withdraw from it or it becomes unenforceable or you default under or breach any other agreement between you and us; or
  - you or a security provider become insolvent; or
  - we reasonably believe that you or any person has, or intends to, remove or dispose of any of the property without our consent;
  - h) we reasonably believe that urgent action is necessary to protect any of the property; or
  - you surrender goods secured by a security; or
  - a power of sale arises under a security interest over property j) secured by a security; or
  - k) you or a security provider provide a security as trustee and:
    - a court application is made for trust property to be administered by the court or an account to be taken of the trust; or
    - a receiver, or receiver and manager of the trust is appointed; or
    - a judgment is enforced against trust property; or
    - the trustee suspends payment of, or admits in writing an inability to pay trust debts, ceases or threatens to cease to carry on the trust business; or
  - you or any person does not carry out an undertaking given to us within the period given, or seven days if no period is given.
- You must tell us immediately if you think you are in default. 8.2

#### What can happen then?

- 8.3 If you are in default the overall amount owing is payable on demand. 8.4
  - Unless this master loan agreement, a loan or any other security provides otherwise, neither we nor any receiver need give you any notice or demand or allow time to elapse before exercising a right under this master loan agreement or any loan, a right under any security or a right conferred by law, unless the notice, demand or lapse of time is required by law and cannot be excluded.
- 8.5 If any amount you must pay is merged in a court order, you must pay interest on that amount as a separate obligation. Interest is payable from the date we ask you for it until it is paid. This obligation is not affected by the court order. The interest rate is the higher of the default rate or the rate in the court order.
- 8.6 You indemnify us for any liability or loss (excluding consequential or indirect loss) we suffer or incur if you default under this master loan gareement or a loan.

#### Security Interest 9.

#### Security Interest

- To secure payment of the *overall amount owing* and in consideration 9.1 of us agreeing to lend the amount of credit, you grant a security interest over the property to us by way of legal mortgage.
- 9.2 If you do not yet legally own the property you must become the legal owner as soon as possible.

#### No postponement of attachment or subordination

- Nothing in this master loan agreement is to be construed as: an agreement that a security interest under this master loan
  - agreement attaches at a later time than the time specified in the time specified in section 40(1) of the PPSA; or
  - an agreement to subordinate a security interest under this master loan agreement in favour of any person.

You acknowledge that you enter this master loan agreement for value given by us.

#### What you undertake

Without limiting any other rights at law, if you do not comply with 9.4 your obligations, we may take possession of the property, sell it and sue you for any money owing to us.

#### Possession

You may keep possession of the property subject to the security 9.5 interest.

#### Looking after the property

9.6 You must:

9.3

- keep the property in good working order and condition and a) correct any defect: and
- not do anything that might lower the value of the property; b) and
- not abandon the property; and c)
- d) tell us if the property is stolen, lost, defective or seriously damaged: and
- e) pay all money concerning the property promptly on it becoming due: and
- f) comply with all material laws, requirements and obligations concerning the property.

#### Insurance

- 9.7 You must insure the property at all times:
  - under a policy of insurance which is:
    - if the property is a motor vehicle comprehensive and third party insurance; or
    - otherwise insurance against fire, theft, accident and any other risk we reasonably require concerning the property: and
  - against public liability for injury or damage for at least \$5 million or as required.
- 9.8 The insurances must be in:
  - a form and substance and with an insurer approved by us acting reasonably; and
  - your name and our name for your and our respective rights and interests.
- 9.9 You must give us any information we reasonably request about the property or their insurances.
- 9.10 You must not, without our consent:
  - do, or fail to do, anything which could result in the policy or a claim being refused or reduced;
  - b) vary the insurances; or
  - enforce, conduct, settle or compromise a claim. c)

#### Insurance claims

- 9.11 You must do your best to ensure that proceeds from an insurance
  - used to replace or repair the property; or
  - paid to us. (We will use them as set out in 10).
- Otherwise, you must use or hold insurance proceeds as we direct. 9.12 You must tell us if an insurance claim is refused, in part or in full.
- 9.13 If we notify you, we may take over your rights to make, pursue or

### Dealings - such as selling, renting or giving a security interest

- 9.14 You must get our consent before you: sell the property; or
  - b) create any other security interest over the property or allow one to arise: or
  - dispose of the property, or
  - d) lease or licence the *property* or any interest in it, or deal with any existing lease or licence (including allowing a surrender or variation); or
  - give control of the property to any person other than us; or
  - f) move the *property* from the place nominated in the *details* schedule: or
  - fix the property to any land or building; or
  - h) alter any identifying mark of the property; or
  - deal with the property, the security interest or any interest in them, or allow any interest in them to arise, continue, be varied or surrendered.

#### Other securities

- If we consent to a security interest over the property and we ask, you must obtain an agreement acceptable to us regarding the priority of the security interest.
- If we do not consent or receive an agreement we request, we: 9.16 need not lend under this master loan agreement; and

  - may exercise our rights such as under 9.24.
  - You must not vary the amounts secured by another security interest or the terms of such a security interest, without our consent.

#### **Administrative Matters**

9.15

9.17

	Registration		c) costs and other expenses under 12.7; and
9.18	We may, at your expense register, or give any notification in connection with, all security interests contained in this master loan	12.2	d) interest under 12.8.  The guarantor acknowledges that we enter into this master loan
	agreement.		agreement and each loan in reliance on the guarantee.
	Further steps		Guarantee
9.19	You agree to do anything (such as obtaining consents, signing and	12.3	In consideration of our agreeing to enter into this master loan
	producing documents, producing receipts and getting documents		agreement and each loan the guarantor unconditionally and
	completed and signed) which we reasonably ask and consider		irrevocably guarantees that the borrower will pay us all amounts payable under each loan when they are due. This quarantee
	necessary for the purposes of: a) providing more effective security over the property for payment		continues until all these amounts have been paid in full.
	of the <i>loan</i> ; or	12.4	If we ask, the guarantor must pay us any amount the borrower
	b) ensuring that the <i>security</i> is enforceable, perfected ( <i>including</i> ,		does not pay when it is due. We need not ask the borrower to pay
	where possible, by control in addition to registration) and		us first.
	otherwise effective; or c) enabling us to apply for any registration, or give any notification,	12.5	Indemnity The guarantor indemnifies us against, and must pay us for, any
	in connection with the security so that the security has the	12.3	liability, loss or costs (including consequential or economic loss) we
	priority required by <i>us</i> ; or		suffer or incur if:
	<li>enabling us to exercise our rights in connection with the property; or</li>		a) the <i>borrower</i> does not, is not obliged to, or is unable to, pay
	e) binding <i>you</i> and any other <i>person</i> intended to be bound under		<ul><li>us in accordance with a loan; or</li><li>the guarantor is not obliged to pay us under 12.3; or</li></ul>
	this master loan agreement; or		c) we must, or we agree to, pay an amount to a trustee in
	f) enabling <i>us</i> to register the power of attorney in clause 13.10		bankruptcy or liquidator in connection with a payment by the
	or a similar power; or g) showing whether <i>you</i> are complying with this <i>master loan</i>	12.6	guarantor or the borrower.
	g) showing whether you are complying with this master loan agreement.	12.6	This indemnity is a continuing, separate and independent obligation. It continues after the <i>quarantor's</i> other obligations end.
	Things we may do at any time		Our costs and other expenses
9.20	We may do anything at your expense (acting reasonably), you are	12.7	The <i>quarantor</i> must pay <i>us</i> , when <i>we</i> ask:
	required to do under the <i>security</i> which is not done to <i>our</i> reasonable		a) our costs to arrange, administer, terminate or exercise our
0.21	satisfaction.		rights under this <i>guarantee</i> ; and
9.21	Except to the extent prohibited by law and without limiting any of our rights at law, without seeking your consent or court authority we or		<li>all stamp and other duties, fees, taxes and charges payable in connection with this guarantee and any transaction under it,</li>
	our representative may, on the provision of reasonable notice:		and any interest, penalties, fines and expenses in connection
	a) inspect the <i>property</i> at any time; and		with them.
	b) enter <i>your</i> premises to inspect.		Interest
	If the <i>property</i> is not on <i>your</i> premises <i>you</i> must do anything necessary, <i>including</i> obtaining consents, to allow <i>us</i> to inspect the	12.8	The <i>guarantor</i> must pay interest on any amount the <i>guarantor</i>
	property. Except in an emergency, we will give you reasonable notice		owes <i>us</i> from the date <i>we</i> request payment until it is paid. Interest is calculated and <i>payable</i> in accordance with 3.4.
	before we enter.		Our rights are protected
	You will reimburse us on demand for any reasonable expense incurred	12.9	Our rights and the guarantor's liabilities are not affected by our
	by <i>us</i> under this clause.		acts or omissions or by anything else that might affect them under
9.22	Enforcing the security In enforcing a security, in addition to anything else we may do at law,	12.10	law.
3.22	we may do any one or more of the following:	12.10	This guarantee does not merge with or adversely affect: a) any other security, or right or remedy to which we are
	a) sue you for the overall amount owing; and		entitled; or
	b) take possession of the <i>property</i> ; and		b) a judgment or order we obtain against the guarantor.
	<ul> <li>do anything an owner or receiver of the property could do, including improving, selling or leasing it; and</li> </ul>		We can exercise our rights under this guarantee as well as under a judgment, order, other guarantee or security.
	d) enter a place we believe the property is held; and		The guarantor's rights are suspended
	e) appoint a receiver.	12.11	While an amount <i>payable</i> under any <i>loan</i> is unpaid, the <i>guarantor</i>
	A law applying to a security may require us to give you notice or to wait for a period of time before exercising a specific power. If that		may not, without <i>our</i> consent:
	period can be shortened by agreement, it is shortened to one day.		a) claim a right of set-off or counterclaim against <i>us</i> ; or
9.23	If we take possession of the property we may remove any personal		<li>exercise any right to claim the benefit of any security given in connection with this master loan agreement or any loan; or</li>
	possessions and abandon them or store them without being liable to		c) exercise a right of contribution or indemnity from another
	you.		guarantor; or
9.24	<b>Disposal of the </b> <i>property</i> <b> is final</b> You agree that if we sell or dispose of the <i>property you</i> will not		d) claim in the insolvency of the <i>borrower</i> or another <i>guarantor</i> .
3.24	challenge the acquirer's right to the <i>property</i> (including a claim that we	12.12	What the guarantor acknowledges and declares
	were not entitled to dispose of the <i>property</i> or that <i>you</i> did not receive	12.12	The <i>guarantor</i> acknowledges that the <i>guarantor</i> is responsible for understanding the financial position of the <i>borrower</i> and any other
	the required notice). You agree that you will not seek to reclaim the		guarantor.
	property. The acquirer need not investigate our right to dispose of the property or whether we are exercising that right properly.	12.13	The guarantor does not enter into this guarantee as a trustee,
10.	What happens to payments we receive?	12.14	except as advised to us in writing.
10.1	Money received under a loan will be used to pay any part of the total	12.14	If the guarantor is a trustee, 7.1(c) and (d) apply equally to the guarantor. Each reference to "you" in 7.1(c) and (d) are read as a
	amount owing we choose, unless we are obliged to pay money to a		reference to the "guarantor" and each reference to "master loan
	person with a prior claim. If we receive money from an insurance claim, we may use it to reinstate or repair the property or carry out		agreement" or "loan" is read as a reference to "guarantee".
	work on it.	13.	General matters
10.2	Any money left after the total amount owing is paid (or, if you are in	40.4	Effective date of transactions
	default, any money left after the <i>overall amount owing</i> is paid) will be	13.1	The date we assign to the giving of credit under a loan may be on or after the date we give the credit.
	paid to you or to a person entitled to it (such as the holder of a registered or unregistered security over the property). If we pay it to a		Adjustments
	person entitled to the money, we do not incur liability to you.	13.2	We may adjust debits and credits to your loan accounts and make
11.	Securities		other consequential adjustments to accurately reflect your and our
	Effect of securities		legal obligations (for example, because of an error or dishonour).
11.1	Each security secures the overall amount owing including further	13.3	<b>How we may exercise our rights</b> We may exercise a right, remedy or power, give or refuse our
	advances for the purpose of sections 71 and 72 of the PPSA.	13.3	consent in any way we choose including on conditions.
11.2	Liens We may pay any money we consider reasonably necessary to	13.4	If we do not exercise a right, remedy or power at any time, we can
11.2	discharge or have withdrawn any lien on <i>property</i> secured by a		still exercise it later. We may enforce any security before our other
	security and debit this money to your loan account as if it were an	13.5	rights or remedies including under another security.
	amount in 5.1.	13.3	Our rights, remedies and powers under this master loan agreement, any loan or the guarantee are in addition to any rights,
12.	Guarantee and indemnity		remedies and powers provided by law.
42.4	Extent of guarantor's obligations	13.6	We are not liable for any loss caused by the exercise or attempted
12.1	By signing this master loan agreement, the guarantor could become liable to pay us:		exercise of, failure to exercise, or delay in exercising, a right or remedy, even if it is caused by <i>our</i> negligence.
	a) under the <i>guarantee</i> in 12.3; and	13.7	Any present or future law that varies your or the guarantor's
	b) under the indemnity in 12.5; and		obligations is excluded (to the extent allowed by law) if it adversely
	Page 3	3 of 6	

affects our rights or remedies. the deferral, waiver or variation is in writing and signed by us. 13.8 Each security does not merge with or adversely affect: Reinstatement of our rights any other security interest or right or remedy to which we are 13.28 If a transaction or payment under this master loan agreement or entitled; or any loan is void, voidable, unenforceable or refundable: a judgment or order we obtain against you. our rights will be the same as if the payment or transaction We can exercise our rights under a security as well as under a had not occurred or been made; and judgment, order, other quarantee or another security interest. you or the guarantor must do anything we reasonably ask to 13.9 Our rights, remedies and powers may be exercised by one of our restore us to our former rights and security. directors, any of *our* employees whose job title *includes* the word Prompt performance "manager" or any other *person we* authorise. 13.29 You and the guarantor must perform all your obligations on time. If Power of attorney no time is stated they must be performed promptly. 13.10 You appoint us, each of our directors, secretaries and employees and each receiver under a security, separately as your attorney. If we ask, Subject to any right of set-off we cannot exclude by agreement, you 13.30 you must formally approve anything they do under 13.11. You may and the guarantor must pay all amounts under this master loan agreement and each loan in full without setting off amounts you or not revoke this attorney. 13.11 If you are in default and we have given any required notice, each the guarantor believe we owe you or the guarantor or counterclaiming amounts from us. do anything in connection with the security interest or the 13.31 We may set off any money we owe you against money you owe us. property that you can do as owner of the property; and We may set off any money we owe the guarantor against money the delegate their powers (including this power) and revoke a guarantor owes us. delegation: and Authority to complete and amend exercise their powers even if this involves a conflict of duty or 13.32 You and the guarantor authorise us to: fill in any blanks in this master loan agreement, each loan and they have a personal interest in doing so, but nothing overrides our or a receiver's obligations to obtain at least the market value any document signed by us connected with it; and make any amendment to a document in (a), to accurately reflect of the property. or give effect to the agreed terms. Receiver 13.12 Any receiver we appoint is your agent unless we notify you Execution of loan schedules otherwise. You alone are responsible for anything done, or not 13.33 done by a receiver and for the receiver's reasonable pay and costs.  $\textit{You} \ \text{hereby authorise each } \textit{authorised signatory} \ \text{to sign} \ \textit{loan}$ We may set a receiver's pay, appoint and remove a receiver as we schedules on your behalf and as your agent and attorney. reasonably choose. When an authorised signatory signs a loan schedule on your behalf, you and each guarantor will be bound by the terms of that loan. We are entitled to assume that any loan schedule Our certificates We may give a certificate regarding any matter under this master 13.13 loan agreement, any loan or the guarantee. The certificate is signed by you or any of your authorised signatories has been sufficient evidence of the matter, unless it is proved incorrect. duly authorised by you and that the loan is valid and binding on you. Subject to 13.33(c), each time an authorised signatory signs a We may assign or deal with our rights under this master loan 13.14 agreement or any loan in any way we choose. We may disclose any loan schedule, you represent and warrant that the authorised signatory is still authorised to sign that loan schedule on your information or documents we choose to help us do this and you consent to our doing so. behalf. 13.15 Your rights may not be assigned without our consent. If you specify in the section of this  $master\ loan\ agreement$ titled "Specimen signatures of authorised signatories" that Valuations more than one authorised signatory is required to sign a loan Any valuation we obtain is for our benefit only. If we make it available 13.16 schedule then each loan schedule must be signed by the number of authorised signatories specified. to you, you may not rely on it. We are not liable for its contents or accuracy. If the authorised signatories change you must notify us of any Notices, communications and service of documents person who is no longer an authorised signatory and provide Any notice, certificate, consent, approval or communication under 13.17 us with specimen signatures of any new authorised this master loan agreement or a loan must be in writing. signatory. Unless we have received notice that a person is no 13.18 Communications from us may be signed by any of our authorised longer an authorised signatory, you will be bound by any loan employees. If you or the quarantor are a body corporate, your schedule signed by that person. communications must be signed by a director. **Entire agreement** Communications for us may be: 13.19 Together, this master loan agreement and each loan is the entire given personally to one of our employees or officers at our 13.34 agreement and replaces all prior agreements, understandings and registered office or any place we advise; or negotiations (whether written or oral). sent by pre-paid post to a place in (a) or to P.O. Box 1544, b) Browns Plains BC QLD 4118; or Commissions sent electronically to a place in (a); or 13.35 You consent to us giving, or receiving from, any person given by any other means permitted by law. commission, fees or other monetary or non-monetary rewards, 13.20 Communications to you or the quarantor may be: whether or not out of money paid by you under any loan. given personally; or Applicable law (if you or the quarantor are an individual) left at the 13.36 This master loan agreement and each loan is governed by the law residential or business address last known to us; or of New Zealand. *You*, the *guarantor* and *we* submit to the non-exclusive jurisdiction of the courts of New Zealand. (if you or the quarantor are a body corporate) left at the c) registered office or business address last known to us with Financial statements and accounts someone who appears to work there; or 13.37 You must give us within: d) sent by pre-paid post or electronically to any of those places; 60 days of the close of your financial year, your audited profit and loss statements and balance sheet; and given by any other means permitted by law. 14 days of our request, any financial information which we 13.21 Communications given personally are taken to be received on the reasonably require about you or the guarantor. date they are received by the addressee. Costs and indemnities 13.22 Communications by post are taken to be received when they 13.38 When we ask, you must pay us in respect of a security: would be received in the ordinary course of post. our reasonable costs, and any receiver's fees and costs, in Communications by facsimile are taken to be received when a 13.23 arranging, administering (including enforcing or attempting transmission report indicating that the facsimile was sent to the to enforce or taking any action regarding any rights) and facsimile number of the addressee is produced by the transmitting retransferring the property to you; and machine. all stamp and other duties, fees, taxes and charges payable in Communications take effect from the time they are received 13.24 relation to that security and any transaction or return and unless they specify a later time. any interest, penalties, fines and expenses relating to them. We may serve a document in a court action on you or the 13.25 You indemnify us and must pay us for any liability, loss or costs 13.39 guarantor by leaving it at the residential or business address last known to us. This does not prevent any other method of service. (including consequential or indirect loss) we suffer or incur: if you default under a security; or in relation to the property. We may agree to change this master loan agreement or any loan 13.26 13.40 You agree to pay or reimburse our costs in connection with a court or defer or waive any of these terms without creating a new order to maintain any registration any registration in respect of master loan agreement. any security interest created by this master loan agreement and 13.27 A term of this master loan agreement or any loan, or right created the serving of any such court order on you or the registrar of the under it, may only be deferred, waived or varied at your request if Personal Property Securities Register.

#### Counterparts

13.41 This master loan agreement and any loan may consist of a number of copies, each signed by one or more of the guarantor, you, or us. If so, the signed copies are treated as making up the one

- 13.42 You will immediately notify us in writing if you change your name or address or if there are any changes to any of the data relevant to a financing statement under the PPSA in respect of this master loan agreement.
- 13.43 Any security interest arising under this master loan agreement extends to the proceeds (as defined in the PPSA) of the property
- 13.44 If in the course of your business you hold or acquire any security interest in personal property for the purposes of the PPSA and a failure by you to perfect that security interest might have a material adverse effect, you must take all reasonable steps
  - obtain the highest ranking priority possible in respect of that security interest (such as perfecting a purchase money security interest): and
  - reduce as far as possible the risk of a third party acquiring an interest free of that security interest in personal property (other than pursuant to a transaction in the ordinary course of your day-to-day business).
- 13.45 You agree that any exercise by us of our rights to enforce any security interest necessarily involves an exercise of all intellectual property rights relating to the property in connection with any security interest granted to us under this master loan agreement or under any other arrangement with us.
- The terms attach, collateral, debtor, financing statement, future 13.46 advance, goods, inventory, motor vehicle, personal property, proceeds and secured party have the meanings given to them in, or in the context of, the PPSA. The term serial-numbered goods has the meanings given to it in the Personal Properties securities
- Nothing in this agreement is to be construed as an agreement that 13.47 a security interest under this agreement attaches at a later time than the time specified in section 40(1) of the PPSA or an agreement to subordinate a security interest under this agreement in favour of any person. You agree that this master loan agreement and each loan secures all advances including future advances.
- 13.48 All details of any serial-numbered goods provided by you is true in all respects and includes the details of all your motor vehicles that are consumer goods or equipment.
- You and we agree that Part 9 of the PPSA does not apply to this 13.49 master loan agreement or any loan entered into under this master loan agreement. To the extent Part 9 is held to apply you agree that you have no rights under, or by reference to, sections 114(1)(a), 133 and 134 of the PPSA and you waive your rights to:
  - not have *goods* damaged if the secured party removes an accession under section 125 of the PPSA;
  - b) receive notice of the removal of an accession under section 129 of the PPSA;
  - apply to the Court for an order concerning the removal of an c) accession under section 131 of the PPSA;
  - receive a statement of account under section 116 of the d)
  - receive notice of any proposal of the secured party to retain e) collateral under section 120(2) of the PPSA; and
  - object to any proposal of the secured party to retain collateral under section 121 of the PPSA.

You waive your rights under section 148 of the PPSA to receive a copy of a verification statement in respect of any financing statement or financing change statement registered by us in respect of any property the subject of this master loan agreement. Delivery

- 13.50 For the purposes of section 9 of the Property Law Act 2007, and without limiting any other mode of delivery, this master loan agreement will be delivered by you immediately on the earlier of:
  a) physical delivery of an original of this master loan
  - agreement, executed by you and any guarantor, into our custody or the custody of a John Deere dealer; or
  - transmission by you, your solicitors (or any person authorised in writing by you) or John Deere dealer of a facsimile, photocopied or scanned copy of an original of this master loan agreement, executed by you and any guarantor, to us or a John Deere dealer.

#### Meaning of words 14.

amount of credit for a loan, is stated in the loan schedule. annual percentage rate for a loan, means the per annum rate of interest stated in the loan schedule.

authorised signatory means each person whose signature appears in the section of this master loan agreement titled "Specimen signatures of authorised signatories" and any replacement authorised signatory notified to us pursuant to this master loan agreement.

balance owing on your loan account for a loan, means, at any time, the difference between all amounts credited and all amounts debited to your loan account. The amount calculated at the end of a day includes all debits and credits assigned to that day.

borrower see you.

business day means a day other than a Saturday, Sunday, or a public, special or bank holiday in Brisbane, Queensland.

daily percentage rate means the annual percentage rate divided by 365.

default rate for a loan, means the per annum rate of interest stated in the *loan schedule* or as notified to you.

details schedule means the Master Secured Commercial Loan Contract Details Schedule which is part of this master loan agreement.

end date for a loan, is stated in the loan schedule.

for example see including.

- GST means a goods and services or similar tax imposed in New Zealand.
- guarantee means the guarantee and indemnity in this master loan agreement, which applies to each loan.
- guarantor means the person named in this master loan agreement as guarantor. If there is more than one, it means each of them separately and every two or more of them
- including, for example or such as when introducing a list of items, does not limit the meaning of the words to those items or items of a similar kind.
- insolvent means being an insolvent under administration or insolvent, having a receiver, receiver and manager, statutory manager or liquidator appointed, being in receivership, in receivership and management, in liquidation, in provisional iliquidation, under administration, wound up, subject to any arrangement, assignment or composition, protected from any creditors under statute or dissolved (other than to carry out any reconstruction while solvent), being unable or presumed unable to pay debts as they become due in the normal course of business in accordance with section 287 of the Companies Act 1993, being declared at risk pursuant to the Corporations (Investigation and Management) Act 1989, or otherwise unable to pay debts when they fall due. interest free period for a loan, if any, is stated in the loan schedule
- or as notified to you.
- loan means a secured commercial loan in relation to the property on the terms of these Master Secured Commercial Loan Contract Terms and Conditions, the details schedule and the loan schedule for that loan (including, as the context requires, the guarantee if a guarantor has signed this master loan agreement, and each mortgage created under 9.1).
- loan account for a loan, means an account we establish in your name to record all transactions under that *loan*.
- loan schedule means a schedule for a loan substantially in the form of the schedule to this master loan agreement, completed and signed by you and us.
- master loan agreement means the details schedule and these Master Secured Commercial Loan Contract Terms and Conditions (including, as the context requires, the guarantee if a guarantor has signed this master loan agreement, and each mortgage created under 9.1)

material adverse effect means a material adverse effect on any one or more of:

- (a) you;
- your ability to perform all obligations under any (b) arrangement with us:
- your business; or
- your assets or financial condition. (d)
- overall amount owing means the aggregate of the total amount owing for each loan.
- mortgage for a loan, means each mortgage of property relating to that loan, on the terms contained in this master loan agreement and that loan.
- payable in relation to an amount means an amount which is currently payable or will or may be payable in the future. person includes an individual, a firm, a body corporate, an
- unincorporated association or an authority.

PPSA means the Personal Property Securities Act 1999.

- property for a loan, means each one or more of the following which the context allows:
  - (a) the property listed in the loan schedule; and
  - replacements for, accessories and additions fitted to that property at any time.
- security for a loan, means each security interest described in the details schedule or the loan schedule (including the mortgage and the guarantee) and any substitute or additional security interest given in connection with that loan or this master loan aareement.
- security interest means any mortgage, charge, lien, pledge, trust, power or other rights given as or in effect as a security interest under the PPSA, security for the payment of money or performance of obligations, including a guarantee or an indemnity.
- security provider means each other person who gives a security. settlement date for a loan, means the date we first lend you

- any of the *amount of credit* (or, if earlier, the date *we* first debit any of it to *your loan account*) and settlement has a corresponding meaning.
- total amount owing for a loan, means the balance owing on your loan account, plus all accrued interest charges and other amounts which you must pay under the loan but which have not been debited to your loan account.
- we means John Deere Financial Limited and its successors and assigns and our and us have corresponding meanings. you or your means the person or persons described in the details
- you or your means the person or persons described in the details schedule as borrower and their successors and assigns to whom we have consented. If there is more than one, it means each of them separately and every two or more of them iointly.
- The singular includes the plural and vice versa. A reference to:
- (a) a document includes any variation or replacement of it; and
- (b) law means common law, principles of equity, and laws made by parliament (including regulations and other instruments under laws made by parliament, and consolidations, amendments, re-enactments or replacements of them); and
- (c) any thing includes the whole and each part of it.

Terms defined in the *PPSA* have where consistent with this agreement the same meaning in this agreement